





# Healthcare Investment Seminar 2 March 2022

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# Agenda

# OrbiMed Update

State of the Industry



Worldwide Healthcare Trust



The Biotech Growth Trust

**Investment Themes** 

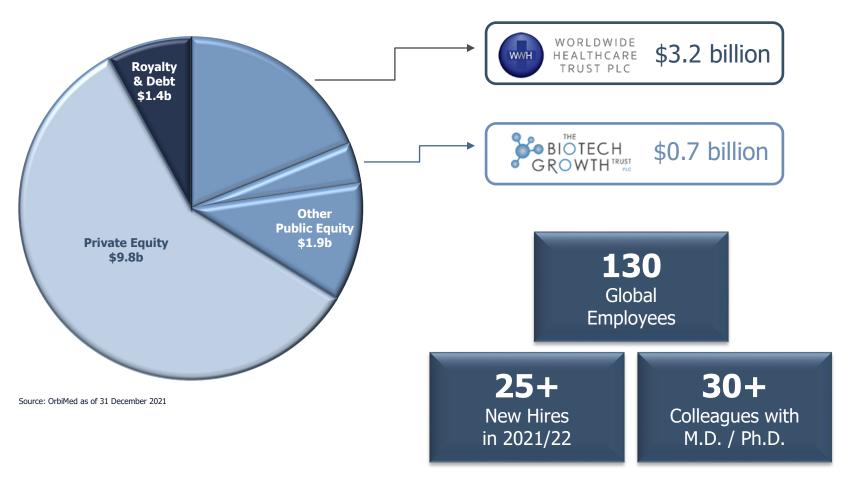
ESG Strategy at OrbiMed

Q&A



# OrbiMed Corporate Update

## **Total AUM: \$17 billion**



Source: OrbiMed as of 25 February 2022



# OrbiMed Public Equity

# A deep bench of investment and industry expertise



Sven H. Borho, CFA **Partner** 



Trevor M. Polischuk, PhD **Partner** 



Geoffrey C. Hsu, CFA Partner



C. Scotland Stevens Partner

## **Therapeutics**



losh Golomb



Girish Bakhru, CFA

Jonathan

Lee



**Topher** Orr, CFA

**Non-Therapeutics** 



Charles Steinman



**Emerging Markets** 

Niko Liu



Jingren Deng, PhD

Raj Patel



Seth Cassel, MD, PhD

Lidia Liu



Pablo Heitman



Tiangi Li, PhD



**ESG** 

Priya Malebennur



Flizabeth Krane



Xavier Cheng, PhD

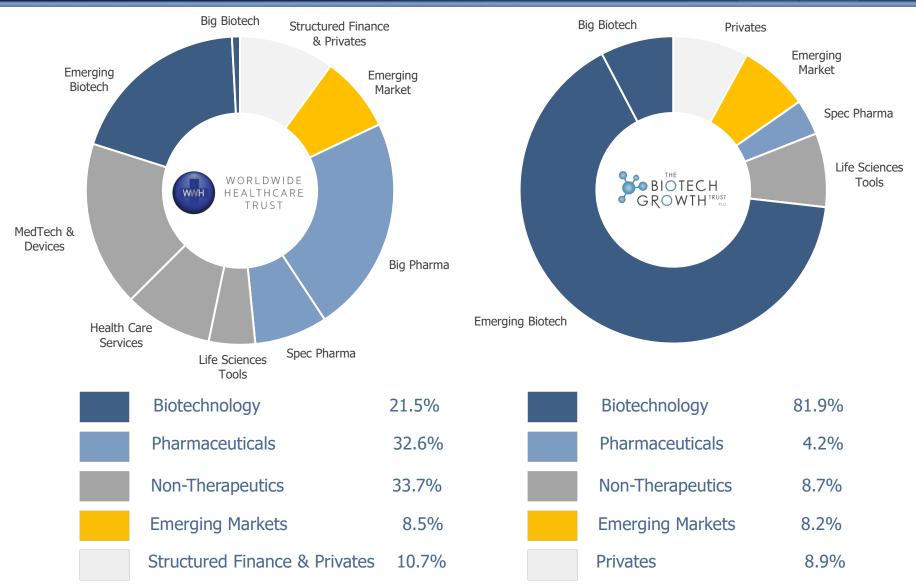


Jason Kahn, CMT, Senior Trader Jason Glover, CFA, Derivatives Trading Joseph Kleeman, Senior Trader **Kevin Olsen,** *Director of Trading Operations* Eric Magleby, Senior Operations Associate

Kevin Chappell, Operations Associate Cason Kim, CFA, Quantitative Analyst Corey Schrader, Vice President, Data Engineer Stanley Patela, Senior Data Engineer

**Andrew** Kanarek, CFA, CIPM, Chief Risk Officer

# WWH/BIOG – Subsector Allocation Comparison



Note: As of 28 February 2022. Percentages may not sum to 100% due to cash and/or leverage. Portfolio composition is estimated and as of the date hereof, and may differ in the future.



# Performance Snapshot

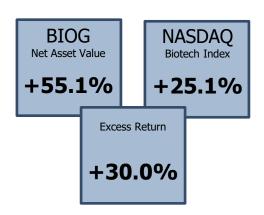




#### A Fantastic Year...



FYE2021 (to 31 March 2021)



## Followed by a Year of Volatility...

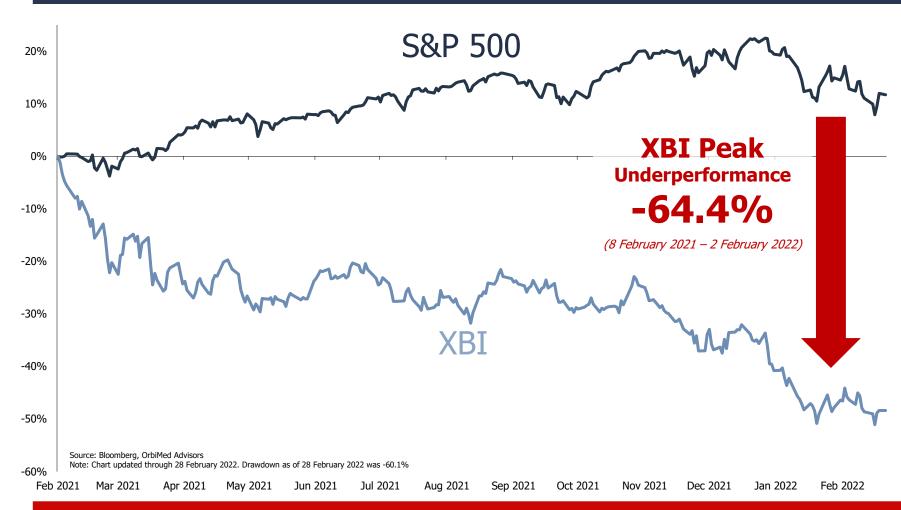


FYE2022 (to 28 February 2022)



# Rebound In Emerging Biotechnology – Recent Underperformance

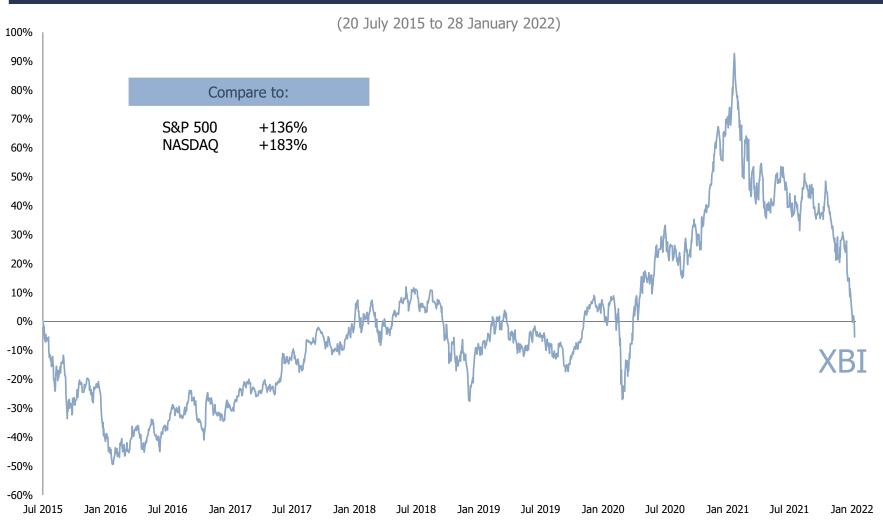




Longest **and** Largest Drawdown in Biotech History (both absolute **and** relative)

# Emerging Biotech 7 Year Return: ~0%

## **S&P Biotechnology Index (XBI)**



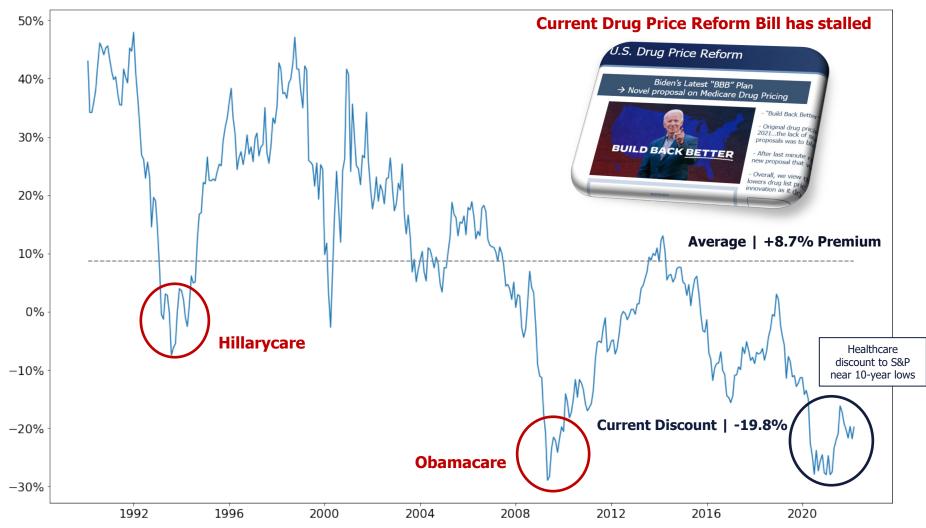
# Rebound In Emerging Markets (China) – Recent Underperformance

## MSCI World Healthcare vs. Hang Seng Healthcare (HSHCI)



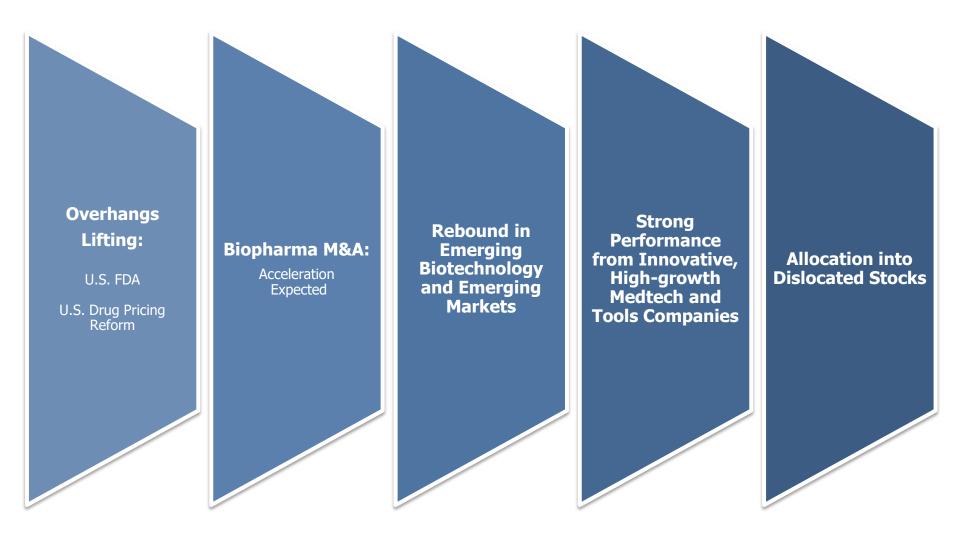
# Political Overhang Continues to Depress Valuations

## **S&P Healthcare (S5HLTH):** Premium/Discount to S&P



**OrbiMed** 

# Performance Drivers for 2022





# **Worldwide Healthcare Trust**



# Performance Commentary

## **FYE2021** (to 31 March 2021)

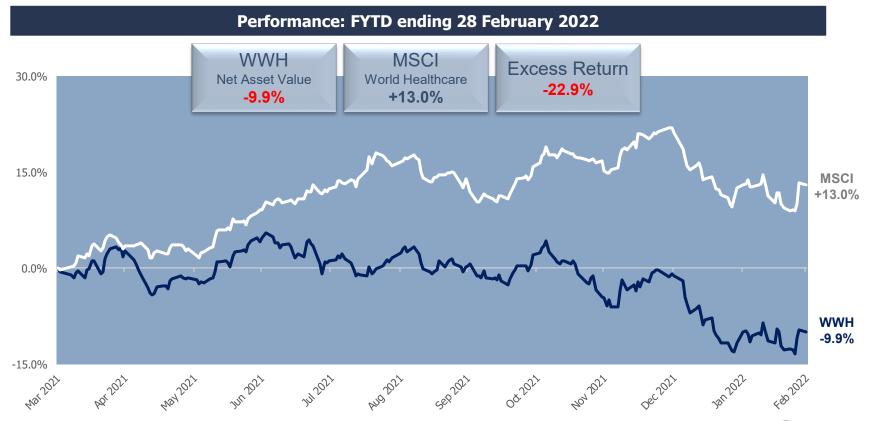
- FYE2021 was one of the <u>best</u> years for the performance of WWH
- Despite the pandemic volatility, Healthcare traded mostly on fundamentals
- Our strategy of investing in innovation was successfully rewarded



# Performance Commentary

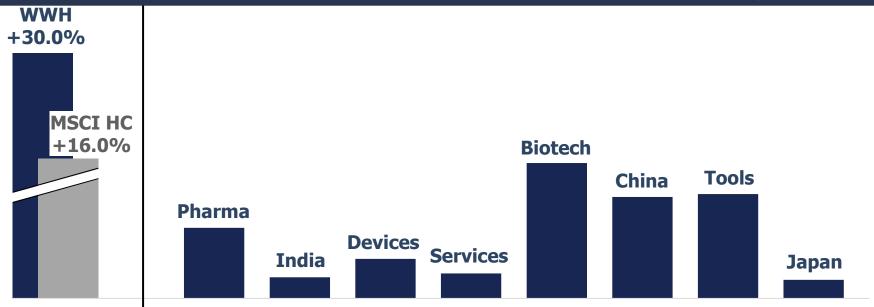
## **FYE2022** (to 28 February 2022)

- FYTD has been one of the worst years in the Company's history
- Large portions of Healthcare have traded almost exclusively on macro factors
- Our investment strategy was a mis-match for this environment



# Sources of Absolute Contribution – FYE2021 (to 31 March 2021)

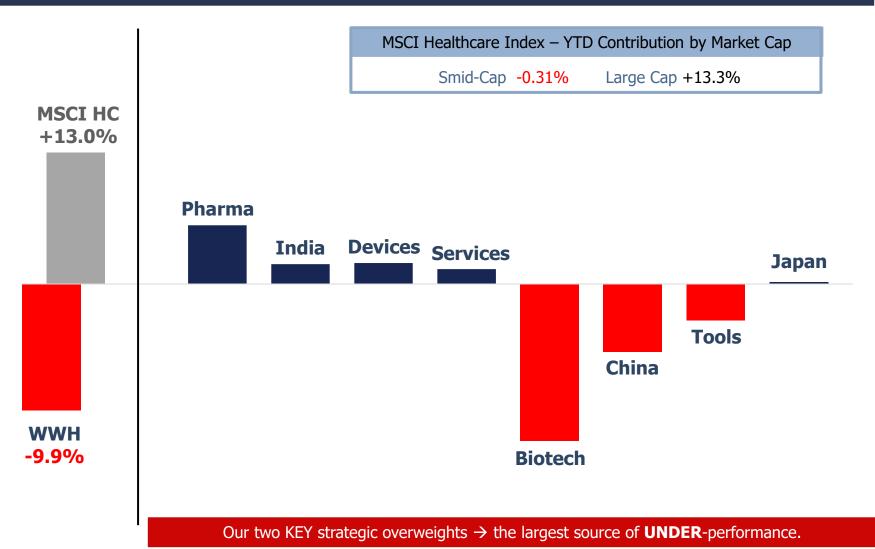




Our two KEY strategic overweights  $\rightarrow$  the largest source of **OUT**-performance.

# Sources of Absolute Contribution – FYE2022 (to 28 February 2022)

## Macro factor drive large caps higher → sole driver of benchmark returns in 2021



# WWH vs. MSCI World Health Care Index As of 28 February 2022

Subsector	WWH %NAV	MSCI World HC	Delta
Pharmaceuticals	28.6	41.4	(12.7)
Big Pharma	24.4	37.4	(13.0)
Spec Pharma	4.2	3.7	0.5
Generics	0.0	0.2	(0.2)
Biotechnology	21.5	7.6	13.8
Big Biotech	0.9	4.2	(3.3)
Emerging Biotech	20.6	3.5	17.1
Life Science Tools	5.2	11.5	(6.3)
Medtech/Devices	18.6	19.0	(0.4)
Healthcare Services	9.9	15.8	(5.9)
Japan	4.0	4.7	(0.7)
Emerging Markets	8.5	0.0	8.5
Structured Finance	0.7	0.0	0.7
Privates	10.0	0.0	10.0
Total	107.0	100.0	7.0

\*Excludes Options. Future weightings may differ.



# Performance Since Inception (to 28 February 2022)



\*The "Blended DS/MSCI Benchmark" uses the Datastream World Pharma/Biotech TR Index from inception to September 30, 2010, the MSCI World Health Care Gross Index from September 30, 2010 to December 31, 2011, and the MSCI World Health Care Net Index from December 31, 2011. Past performance is no guarantee of future results. See Endnotes for additional information regarding the performance presented in this slide and those that follow. Updated through 28 February 2022.





# **The Biotech Growth Trust**



# Performance Commentary

## **FYE2021** (to 31 March 2021)

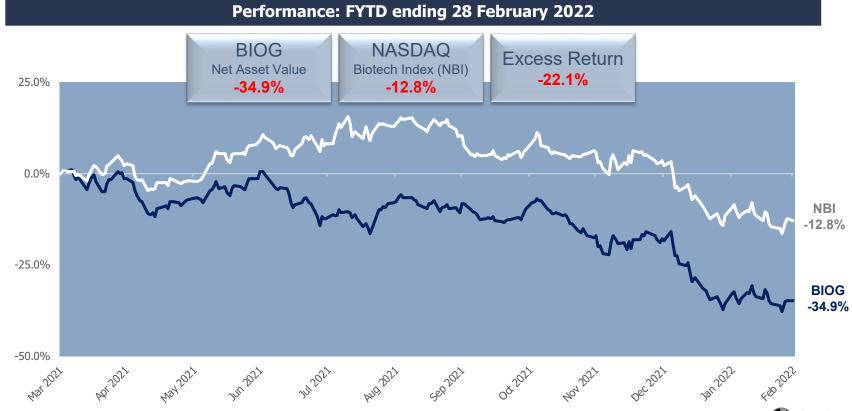
- BIOG outperformed significantly in FYE2021
- Biotechnology was resilient through the COVID-19 pandemic
- BIOG was well positioned to capitalize on the growth in innovative companies



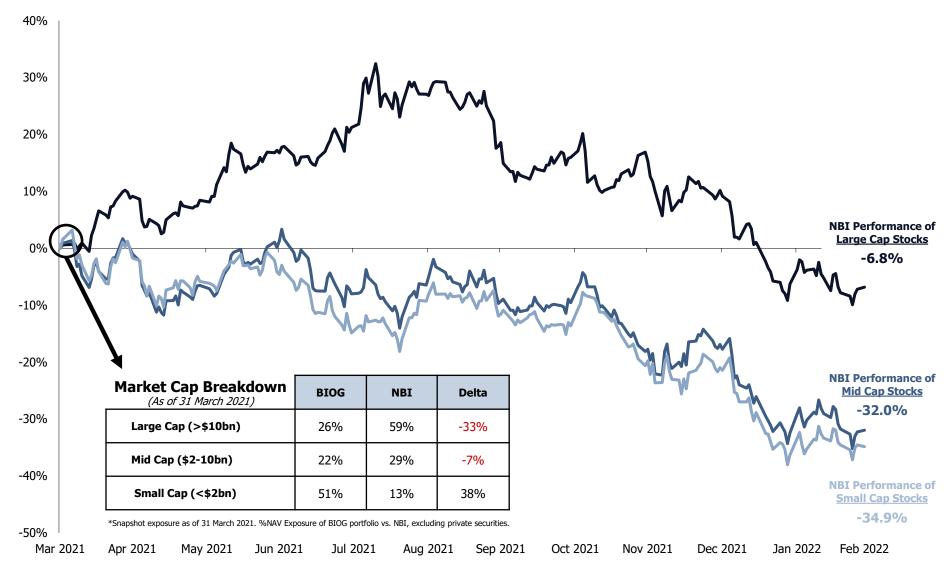
# Performance Commentary

## **FYE2022** (to 28 February 2022)

- In FYTD, the market environment has misaligned with BIOG's investment strategy
- General market weakness for high growth biotech companies
- Size divergence with small cap biotech underperforming large cap biotech
- Pullback in emerging markets due to fears over Chinese regulatory tightening



# Market Cap Performance Divergence in Biotechnology NBI performance by market cap classification

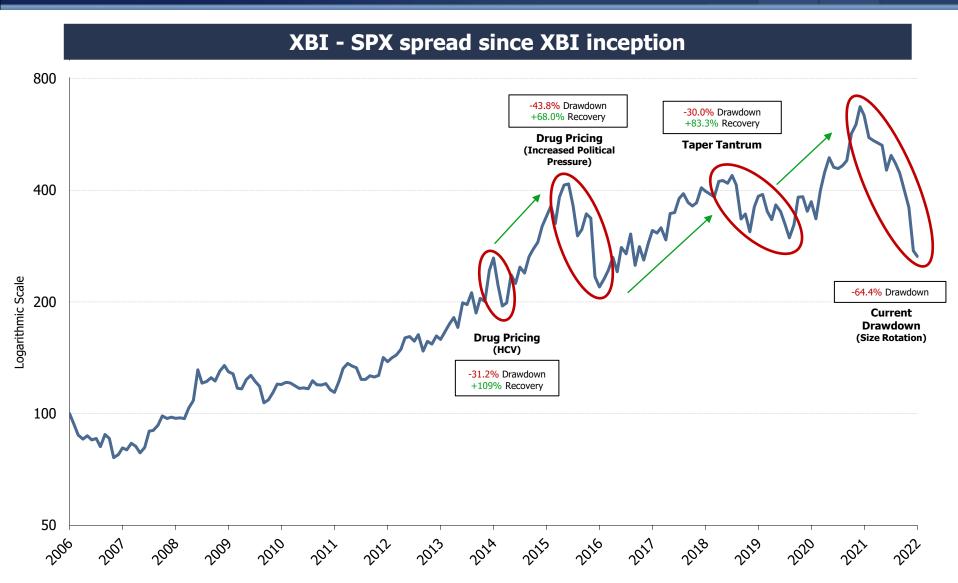


Note: Chart shows equal-weighted performance of NBI stocks in their respective market cap buckets, using index members and market cap classifications as of 31 March 2021. Updated as of 28 February 2022, performance calculated in USD.



# XBI vs. S&P 500 (SPX) Spread

Drawdowns in spread followed by historically strong recoveries

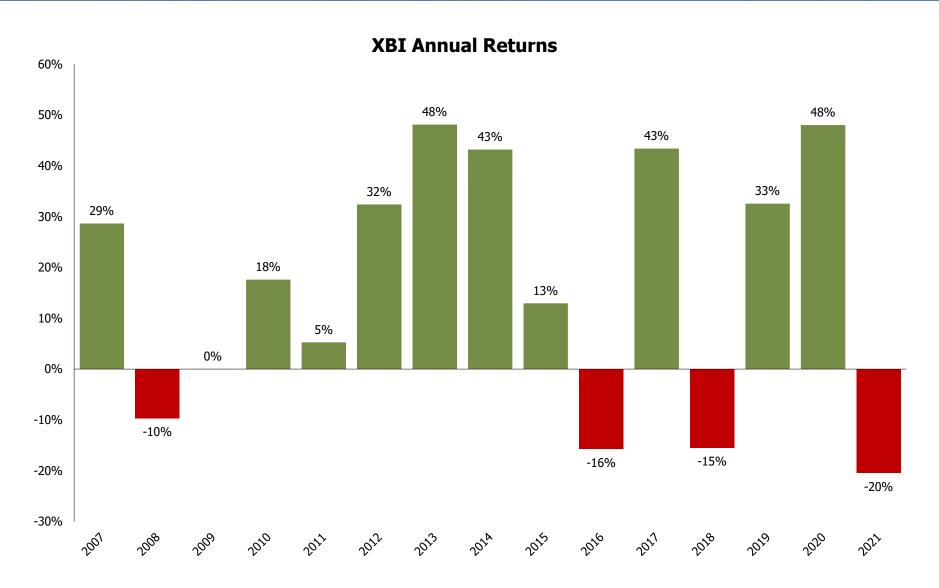


Note: Drawdowns are calculated using daily closing prices, while chart is shown using monthly periodicity for smoothing purposes. Updated as of 28 February 2022. Source: JPM [Drawdowns and Recoveries] | OrbiMed (XBI - SPX Spread Chart since XBI Inception).



# **XBI Annual Returns**

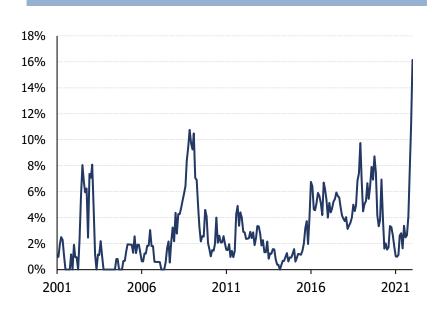
# XBI downturns generally reverse the following year



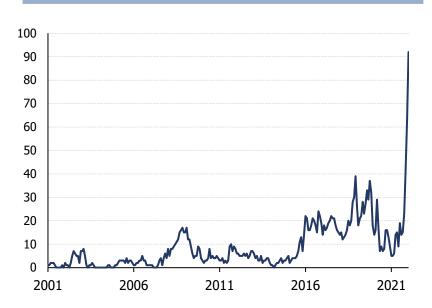
# Biotech Valuations at 20-Year Lows

## **Biotech stocks trading below cash:**

#### Percent of Biotech Companies Trading Below Net Cash on Balance Sheet



# Net Cash on Balance Sheet





# XBI - Low Correlation with Interest Rates

## Fears of impact of rising rates on biotech are overblown

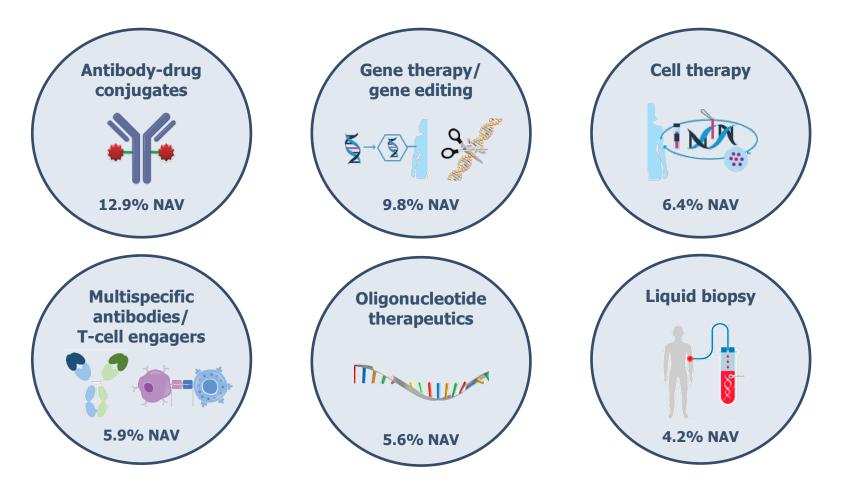
## **XBI Performance Shows Little Correlation With Interest Rates**



Source: Cowen and Company, Equity Research, 17 January 2022

# Innovation Well Reflected in BIOG

Over 40% of the portfolio consists of companies working with novel drug development technologies,
 with the balance consisting of conventional small molecules and antibodies.



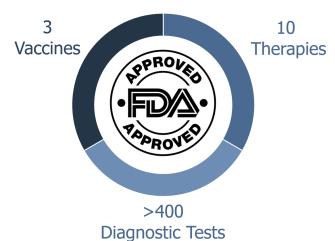


# **Investment Themes**



# Overhangs Lifting: U.S. Food & Drug Administration

# Leading the Defense against COVID-19



Source: FDA, gov

# Not Completely Risk Averse





# New Drug Approvals Record Number Approvals Over the Past 5 Years 59 48 53 50 27 24 21 22 24 26 21 22 24 26 21 22 24 26 21

2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 202: Source: FDA, Washington Analysis

# 4

## **New Commissioner Imminent?**



Dr. Robert Califf

world renowned cardiologist

- **Duke University**
- Previous Commissioner 2015-17
- Appointed by President Obama
- Viewed as "Industry Friendly"

We believe his appointment would be viewed as a net positive for the biopharma industry.



# Overhangs Lifting: U.S. Drug Price Reform

## Biden's Latest "BBB" Plan: Novel proposal on Medicare Drug Pricing



- "Build Back Better" is Biden's signature domestic spending package
- Original drug pricing proposals were dropped completely in late October 2021...the lack of sufficient support from House Democrats on more radical proposals was to blame
- After last minute negotiations, Democrats agreed to basic framework on a new proposal that was released by The White House in early November 2021
- Overall, we view the scheme as both patient AND industry friendly as it lowers drug list prices, lowers patients' out-of-pocket expenses, and protects innovation as it does not materially alter the current system of drug pricing

DIEEING DOOR

# President Biden Announces Prescription Drug Pricing Plan in Build Back Better Framework

NOVEMBER 02, 2021 • STATEMENTS AND RELEASES

Nearly 1 in 4 > Americans struggle to afford prescription drugs. Yet Medicare is currently prohibited from negotiating prescription drug prices to get the best deal for American seniors. President Biden and Congressional Democrats rolled their sleeves up in recent days to produce a compromise plan to end this unfair prohibition and reduce the costs of prescription drugs, while ensuring we continue to reward innovation and breakthrough new treatments. Specifically, the plan will:

## **Basic Proposal**

- 1. Drug Price Negotiation by Medicare on 10 Top Selling OLDER Drugs
  - 2. Excise Tax on Companies who Refuse to Negotiate
    - 3. Cap on Drug Price Increases (CPI)
  - 4. Establishment of Out-of-Pocket Expenses (\$2000)
    - 5. Insulin Prices Capped at \$35/month

As we have opined throughout 2021, we think this proposal will have a neutral impact on therapeutics companies and could be considered a clearing event for the industry.

"BBB" will reach a near term resolution, or it will fade away due to a lack of support.

# M&A: Acceleration Expected

## Recent "table pounding" comments from large cap CEO's...



# Future innovation through business development

- · Strategically aligned
- Scientifically sound
- · Financially attractive

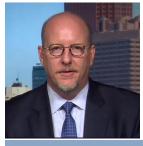


"Business development remains our top priority to further renew and diversify our portfolio"

 Appropriately aggressive in adding innovative assets to help drive long-term revenue growth



- Accessing the best external science through value-enhancing business development
- Financial flexibility to pursue both early- and late-stage opportunities



Rob Davis - CEO MRK

"While we have a strong track record of business development, we know we need to do more."



- Strong balance sheet & anticipated near-term incremental FCF<sup>(1)</sup> expected to allow Pfizer to continue growing dividend & pursue new business development (BD)
  - Potentially generate at least \$25B in incremental 2030 risk-adjusted revenues



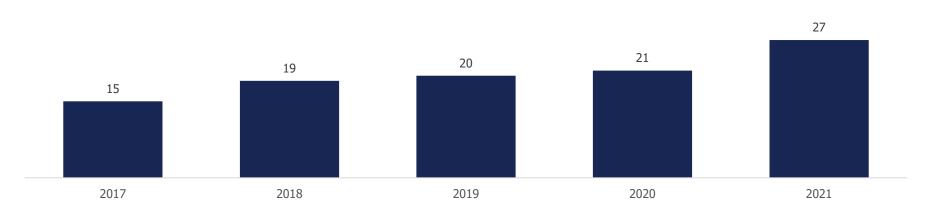
Albert Bourla - CEO PFE

"On M&A, we have said repeatedly that we are most interested in compounds that have potential to be real breakthroughs"



# Rebound in Emerging Biotechnology – The "Golden Era" Continues

## FDA Approvals of first-in-class drugs & key innovation milestones













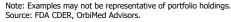




First-in-human in vivo genome editing data

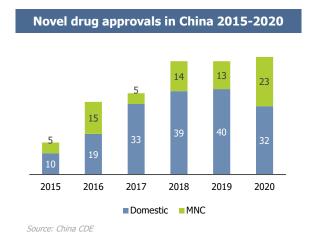


First FDA approved mAb for Alzheimer's disease



# Rebound in Emerging Markets (China) – Innovation is High

## While most biotech innovation historically has occurred in the US and Europe, China is catching up.

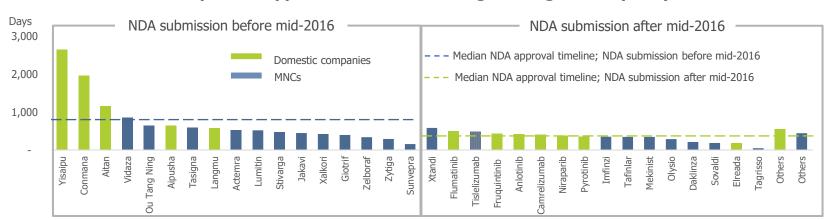


China biotech innovation being embraced by MNCs				
Chinese Company	US/European Company	Licensed Molecule	Deal amount	
Remegen	Seagen	Disitamab vedotin	\$2.6bn	
Junshi	Coherus	Toripalimab	\$1.1bn	
Beigene	Novartis	Tislelizumab	\$2.2bn	
Cstone	DQRx	Sugemalimab	\$1.3bn	
Chi-Med	AstraZeneca	Savolitinib	\$1.4bn	
Chi-Med	Eli Lilly	Fruquintinib	\$86mm	
Legend	Johnson & Johnson	LCAR-B38M (CART)	\$350mm+	
BeiGene	Celgene	Tislelizumab	\$1.4bn	
Innovent	Eli Lilly	Sintilimab	\$1.0bn	
Hengrui	Incyte	Camrelizumab	\$795mm	
Akeso	Merck	AK107 (CTLA-4)	\$200mm+	

Source: Company announcements

Note: Companies listed above may not be representative of the fund's current or past investments

## The Chinese FDA has expedited approval of innovative drugs and tightened quality standards.



Source: China CDE, broker reports, updated as of August 6, 2021

With a strong local team in China, OrbiMed is well-positioned to capitalize on innovation in China

## Allocation into Dislocated Stocks

## Selected high-growth healthcare companies under recent trading pressure

## **Emerging Biotechnology**





(74)%













# Medical Device, Diagnostics and Life Science Tools







## **Emerging Markets**











**Environmental, Social, and Governance (ESG) Strategy at OrbiMed** 



# OrbiMed ESG Strategy



**Priya Malebennur**Vice President, ESG

# **Our ESG Approach**

We believe that there is a high congruence between companies that seek to act responsibly and those that succeed in building long-term shareholder value

# **Our ESG Framework**

- Well defined Responsible Investing Policy
- Designated ESG personnel
- Firm-wide training on ESG

# ESG Integration at OrbiMed

Negative screening

**Due diligence** 

**Monitoring** 

**Engagement** 

Reporting

OrbiMed does not invest in business sectors which objectively lead to negative impacts on public health or well-being

## **Examples:**

Banned pharmaceuticals

Illegally marketed pharmaceuticals

Tobacco and e-Cigarettes

Businesses involved in utilization of child labor or forced labor

Fundamental analysis to review material ESG factors

## **Examples**:

Drug safety

Access to medicine

Talent management

**Ethics** 

Compliance

Supply chain

Performance of portfolio companies is regularly monitored on multiple factors

### **Examples**:

Financially material ESG factors

Developments on material ESG topics are monitored through alerts Engagement with portfolio companies occurs on a regular basis

## **Examples**:

Meetings with management

Proxy voting

Board representation

Industry-Investors ESG Meets

**ESG Conferences** 

Introducing a quarterly ESG update covering sector highlights, portfolio highlights and engagement on material issues

## **Example**





# OrbiMed – Sector Leadership in ESG

- OrbiMed is taking various initiatives for leading meaningful ESG engagement in the sector.
- As part of these efforts, we are facilitating dialogues and exchange of leading practices among investors, companies and other relevant experts on ESG in the sector
- OrbiMed is organizing the first-such initiative for the large cap pharmaceutical sector:
  - March 2022
  - ESG Leaders from select Pharma Co.s
  - Healthcare Sector Analysts
  - Bernstein's Healthcare and ESG Analysts











# Playbook



# Playbook for 2022 and Beyond

WWH: Continue to Invest in Innovation (Bio-pharmaceuticals, Medical Devices, & Diagnostics) BIOG: Continue to Invest in Innovation (Small- & Mid-Cap Biotechnology) Reposition the Portfolio for Dislocated Sectors (Biotechnology & China) **Key Overhangs Lifting** (FDA & US Drug Price Reform) Increased Expectations for BioPharma M&A 6 Re-ignite our Catalyst Strategy Continue to use Gearing in a Tactical Fashion Overall Bullish Outlook (high innovation, low valuations, reversion to the mean, receding political risks)





Q&A



## **Endnotes**

#### **General Notes**

- 1. The information presented herein relates to Worldwide Healthcare Trust PLC and the Biotech Growth Trust PLC (together, the "Funds"). OrbiMed Capital LLC ("OrbiMed") is an investment adviser registered with the U.S. Securities and Exchange Commission (the "SEC") that specializes in the investment of clients' assets, including the Funds' assets, in healthcare and life sciences companies, including the biotechnology and pharmaceutical sectors, across a number of products and strategies. This presentation includes information specifically relating to the Funds, and potential OrbiMed clients or fund investors should be aware that such information may not be applicable to other OrbiMed funds, products or strategies. The information contained in this presentation is not intended to supplement or replace the disclosures made in Part 2 of OrbiMed's Form ADV filed with the SEC or in the prospectus or other offering document for any investment fund sponsored and/or managed by OrbiMed or its affiliates. SEC registration does not imply a certain level of skill or training.
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- 5. An investment in the Funds is speculative and involves a high degree of risk. In considering an investment in the Funds, prospective investors should be aware of certain special considerations and risk factors, including those related to: the risk of deterioration in the financial markets in general and the healthcare sector in particular; the risk that a Fund could incur losses due to the failure of third parties to perform their contractual commitments to the Fund or financial difficulties on the part of brokerage firms, banks or other financial institutions that hold assets of the Fund; risks arising from the operation of pooled investment vehicles like the Funds; and tax-related risks arising from the status and operation of the Funds. See the Fund Documents for more detail on those and other risks related to investing in the Funds.
- 6. No guarantee or representation is made that the Funds will achieve their investment objective or that the Funds' risk management strategies will be successful. The Funds' performance may be volatile, and investors in the Funds could lose all or a substantial amount of their investment. In addition, the fees and expenses charged in connection with an investment in the Funds may be higher than those charged in connection with other investments, and in some market conditions may offset trading profits. Accordingly, Interests are suitable only for sophisticated investors for whom an investment in the Funds does not constitute a complete investment program and who fully understand and are willing to assume the risks involved in the Funds' investment program.
- 7. An investment in the Funds is also suitable only for investors who have no need for immediate liquidity in their investment because Interests are not freely transferable and may be withdrawn or redeemed only under the limited circumstances set forth in the Fund Documents. There is no public or secondary market for Interests and it is not expected that a public or secondary market will develop.
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# Endnotes (continued)

#### **Indices**

Information about indices is provided to allow for comparison of the performance of the Funds to that of certain recognized healthcare industry indices. Investors cannot invest directly in an index, which also does not take into account trading commissions and costs. The volatility of indices may be materially different from the performance of the Funds. In addition, the Funds' portfolio holdings may differ significantly from the securities that comprise the indices.

The MSCI World Health Care Index is a market-value weighted index of health care sector equities within the MSCI World Index, a free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed markets. Index data for the MSCI World Health Care Index is available since December 30, 1994. For the period from the Fund's inception through December 30, 1994, returns of the MSCI World Health and Personal Care Index are used as a proxy for the MSCI World Health Care Index. Return numbers for these indices include reinvestment of dividends net of withholding taxes, as calculated by the index provider.

